

Are you a true Kärcher type?

When things get tough,
I don't stay around

I approach every new task
with a sense of responsibility



The difference is you. Because exceptional solutions require exceptional people. We are looking for enthusiastic and dedicated support for our new initiative of in-store Kärcher expert teams for Home and Garden.

Team Leader, In-Store Demonstrator Team (Home and Garden) – Part-time/Field-based (6-month FTC)

Home Counties : Postcodes OX MK NN RG GU

The **Home & Garden Team Leader (In-store Demonstrator Team)** will be responsible for driving product sales and managing the regional demonstrator team within designated retailers' stores. You will be required to visit these stores to monitor the performance of your team and to provide accurate reporting to Kärcher HQ on sales and initiatives.

The main tasks associated with the **Home & Garden Team Leader (In-store Demonstrator Team)** role are to develop and increase Kärcher sales within designated regional stores through the demonstrator team; to provide accurate reporting to senior management on initiatives and sales performance in your designated stores; conduct regular store visits to monitor compliance and to promote the Kärcher brand and product range, lead performance management with the team to ensure they are motivated and capable of achieving/exceeding targets and to support with the recruitment of staff for the demonstrator teams.

You will have a retail/sales background and experience of people management/leading teams. You will be able to demonstrate your excellent interpersonal/communication skills through previous role experience and have a target driven/proactive approach to your work. Good analytical/problem solving skills are required for the reporting duties associated with the main responsibilities of this position.

This is a part-time (4 days per week)/field based role – Friday, Saturday, Sunday and Monday (30 hours per week). You must be based in the location/area detailed above. A full UK Driving Licence and access to a car is essential.

Please send your application, to include a CV and a covering letter, to recruitment@karcher.co.uk for the attention of Jo Wheeler, HR Advisor or call 01295 752162 for further details.



makes a difference