

# Are you a true Kärcher type?

I like to  
laze around

I want to use my passion  
to get things done



**The difference is you.** Because exceptional solutions require exceptional people. We are looking for committed and talented people for our Professional Sales team for the Midlands.

## **Area Sales Manager (Midlands) – territory area: B & CV**

Kärcher (U.K.) Ltd are looking for an **Area Sales Manager (Midlands)** to promote our products to independent dealers, national accounts and end users. You will be able to demonstrate a talent for achieving and managing sales, hitting/exceeding targets and have a strong commercial awareness in order to support the company's strategic objectives and growth.

The **Area Sales Manager** will be a highly motivated, hard-working and organised individual, who will be expected to demonstrate exceptional levels of professionalism. The key areas of responsibility for this role will be to champion the Professional Kärcher product range and to achieve sales by means of cold calls, appointments, site surveys and demonstrations through dealers and end users.

We are looking for an enthusiastic and resilient individual, who has proven skills in developing long-term working relationships with customers and who has a keen desire to gain expert knowledge of our target markets, utilising all tools to achieve this.

This is a territory-based, full-time position (Monday to Friday) with flexibility to work outside the Company's core hours. You must reside within the territory area to apply for the role.

Please send your application, to include a CV and a covering letter, to [recruitment@karcher.co.uk](mailto:recruitment@karcher.co.uk) for the attention of **Jo Wheeler, HR Advisor** or call 01295 752162 for further details.



**makes a difference**